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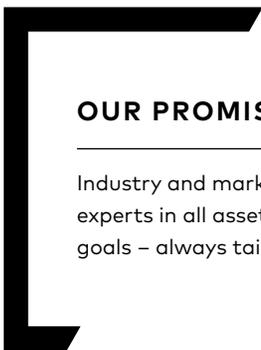
ROBERT C.

SPIES

WIRKLICHMACHER

Our network your advantage.

WE FRAME MARKETS WITH POWERFUL
AND INTERDISCIPLINARY EXPERTISE.



OUR PROMISE: WE ACHIEVE SUSTAINED SUCCESS.

Industry and market-specific real estate knowledge right by your side. Our experts in all asset classes will advise you on how to reach your real estate goals – always tailor-made and success-oriented!

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pre

"We work professionally and analytically. At your request, we can act promptly and precisely."

Dear business partners,

technological progress, demographic dynamics and new, changing demands have led to a constant change in real estate markets. These changes have to be recognized, and their effects must be anticipated.

We do not target short-term options. Instead, we plan ahead and align ourselves with future demands. We keep a close eye on regional, national and international markets and consistently adapt our actions to the individual requests and demands of our clients.

Not only do we support our business partners in new ventures, we also strike new paths for them with the aid of our competencies, our large resilient network and our passion for individual and property-related marketing strategies that have a sustainable impact.

We do not act on instinct. We always base our decisions on high quality, professional and varied expertise in market penetration over many years from our team. Moreover, our decisions are based on well-founded facts and arguments from our in-house research department.

With our wide range of services, our specialists support you holistically in discovering marketable properties which are available for investment. Our interdisciplinary team of almost 90 employees works as a unit, is creatively involved in decision-making processes and mobilizes all resources from the Robert C. Spies network to guide you to the best possible result.

amble.



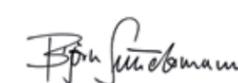
Dipl. Kfm. Jens Lütjen,
Managing Director,
Gewerbe & Investment



Julian Hankel,
Authorized Representative,
Gewerbe & Investment



Nina Kristin Sonne,
Authorized Representative,
Gewerbe & Investment



Björn Sundermann,
Authorized Representative,
Gewerbe & Investment

mission.

PROGNOSTIC

We combine market know-how, knowledge through research, and detailed analysis to harness our ability to realise important themes at an early stage and to anticipate property trends at local and communal level.

INNOVATIVE

We support our customers with the highest level of interdisciplinary skills, creative ideas and self-confidence in the most promising of all markets: the future. Here we create new values.

NETWORK

Through our network, our presence on the market and our service competencies in a regional, national and international context, we realize complex and multi-faceted tasks.

WIRKLICHMACHER

Robert C. Spies Gewerbe & Investment makes entrepreneurial visions come true. The success of these visions depends as much on qualitative real estate concepts as on binding, value based action, dynamism and discretion.

team.

90 EMPLOYEES,
1000 IDEAS.
PASSION FOR ALL
ASSET CLASSES.



work.



Holistically specialized

ISOLATED APPLICATION IS NOT PART OF OUR BUSINESS. INSTEAD, WE OFFER A HOLISTIC APPROACH: RELIABLE REAL ESTATE ADVICE THROUGH ALL ASSET CLASSES. THROUGH THE PERFECT INTERACTION OF OUR EXPERTS AS ONE TEAM, WE OPTIMIZE PROPERTIES OVER THEIR COMPLETE LIFETIME AND CREATE POTENTIAL FOR SYNERGIES – LOCAL AND NATIONAL.



RESIDENTIAL

Advising on topics such as buying, selling and letting



RETAIL

Rental, Pop Up and Refurbishment



OFFICE & PRACTICE

Premises that create new perspectives



HOTEL & TOURISM

investment opportunities and more for places of interest



LOGISTIC & INDUSTRIE

New building concepts in strategic locations



HEALTHCARE

Know-how in in healthcare markets and properties

residential.



People always need a place to live

MAINTAINING PERMANENT VALUE: OUR STRONGLY CONNECTED EXPERTS WILL ADVISE YOU ALONG ALL MILESTONES IN THE VALUE CHAIN - WE SEE THE BIGGER PICTURE WITH A PASSION FOR DETAIL. WE STRUCTURE FORWARD-DEALS AND CO-INVESTMENTS UPON REQUEST.



SERVICES RESIDENTIAL

01// buying and selling strategies 02// portfolio analysis 03// market value assessment 04// consulting service 05// support family offices, community of heirs 06// investment advisory 07// transaction support

office & practice.

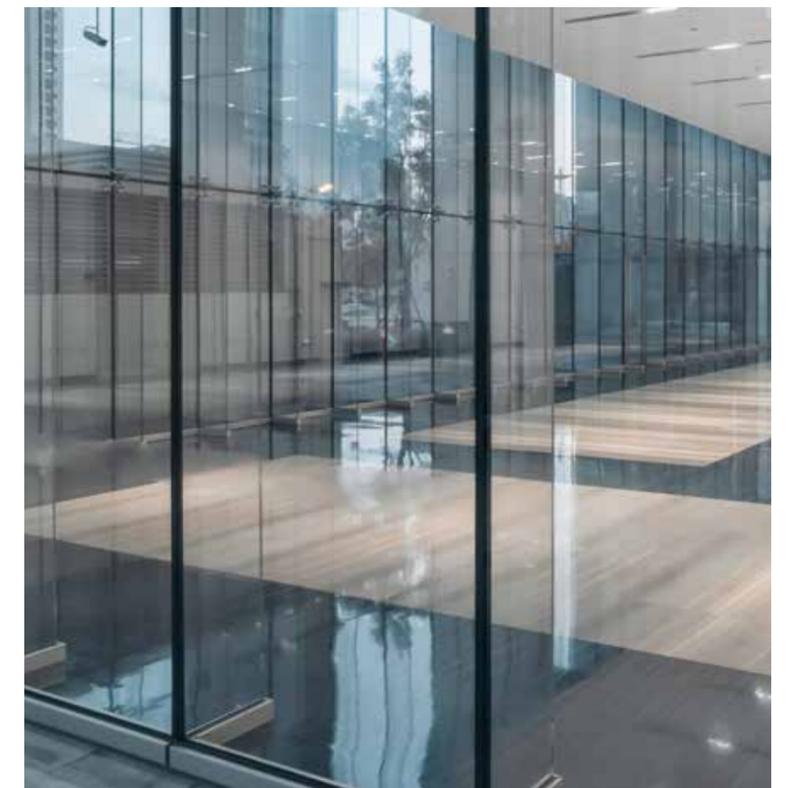
The right platform for success stories

GROWTH AND SUCCESS OF YOUR COMPANY DEPENDS ON WORKING SPACES YOU CAN ADAPT TO YOUR OWN NEEDS: THE PERFECT SURROUNDING FOR PRODUCTIVITY AND EMPLOYEES' HAPPINESS. WE INITIATE PROMISING TRANSACTIONS: HIGHEST EFFICIENCY, ACCENTUATION OF THE EMPLOYER BRAND AND EMPLOYEE SATISFACTION DRIVE OUR WORK FOR OUR BUSINESS PARTNERS AND CUSTOMERS.



SERVICES OFFICE & PRACTICE

01// relocation of companies 02// purchase (areas / tenants / buyers) 03// transaction support 04// advice and support for new construction projects 05// execution 06// revitalization programmes 07// individual marketing strategies 08// research 09// asset/property management



logistic & industry.



Faster connection to your destination

DIGITALIZATION; ECONOMIC UPHEAVAL, MOBILITY AS A LIFESTYLE: SOCIAL DEVELOPMENT IS MADE POSSIBLE THROUGH A HIGH PERFORMING LOGISTICS INDUSTRY. THAT IS WHY LOGISTICS AND INDUSTRIAL PROPERTIES ARE PARTICULARLY RELEVANT.



SERVICES LOGISTIC & INDUSTRY

01// real estate brokerage 02// consulting service
03// portfolio analysis 04// transaction support
05// sale & lease back transactions 06// tender for investors new construction 07// revitalization programmes 08// location analysis and acquisitions
09// research

retail.

Retail is stronger than ever

RETAIL REQUIREMENTS ARE CHANGING RAPIDLY. DISCOUNTERS, SPECIALIST RETAILERS, DISTRICT CENTRES OR HIGH-STREET LOCATIONS: WE ARE FOCUSED ON HOLISTIC AND LONG TERM CONSULTATI THAT BEST MATCH YOUR IDEAS - INCLUDING LOCATION ANALYSIS, CONCEPTS FOR CONTINUED USE OR RENT ALONG WITH TENANTS ACQUISITION.



SERVICES RETAIL

01// acquisition of new locations / counselling on expansion
02// consulting service 03// transaction support 04// research
05// rental concept 06// real estate brokerage 07// individual real estate brokerages 08// pre-development





satisfaction
of employees.

hotel & tourism.

Customization is gaining ground worldwide.

NEW OPPORTUNITIES OPEN UP IN THE WORLD OF TOURISM: WE ADVISE OPERATOR-RUN PROPERTIES AND INVESTORS ON HOTEL TRANSACTIONS AND TRAVEL DESTINATIONS PROSPECTIVELY. WE OPERATE IN LOCAL AND NATIONAL MARKETS. ADDITIONALLY, IN DENMARK AND THE NORTH AND BALTIC SEA.



SERVICES HOTEL & TOURISM

01// acquisition of new locations 02// consulting service 03// transaction support 04// rental concept 05// pre-development



Economically vital.

COMMUNAL PROPERTIES, NURSING HOMES, MEDICAL CENTERS: EVERY HEALTHCARE-OBJECT MUST FULFILL SPECIFIC REQUIREMENTS. TOGETHER WE WILL FIND THE APPROPRIATE REAL ESTATE INVESTMENT OR PROPERTY TO COMPLETE YOUR PROJECT OR PORTFOLIO.



SERVICES HEALTHCARE

01// acquisition of new locations 02// consulting service 03// transaction support 04// rental concept 05// pre-development

healthcare.

KNOWLEDGE IS POWER

Our Research-Unit collects valuable data about markets and real estate. We identify economic and social changes as soon as possible and know how to draw the right conclusion.

Every change is an opportunity in our view and we meet this challenge with a strong team of specialists, creativity and innovative drive.

" Information alone is not knowledge, knowledge alone is not wisdom, wisdom is not foresight. They develop in dependency and we need all of them."

// Arthur C. Clarke

port folio.



BENEFIT FROM THE VALUE CHAIN-
ORIENTED ADVICE OF OUR REAL ESTATE
EXPERTS – IN ALL ASSET CLASSES.





markets.

**We are
where our
customers
need us**

Local, national and international: We advise our customers at any location.

Robert C. Spies is specialized in advising on market entry that offer new and high potential for investors, companies and employees – for all asset classes. Thanks to many years of experience, a good eye for the market and a resilient and stable network, we assess opportunities and risks precisely and open up options for activities in all asset classes.

HB

Domshof 21
28195 Bremen
info@robertcspies.de
+49 (0) 421 17393-0

Reeder-Bischoff-Straße 52
28757 Bremen
info@robertcspies.de
+49 (0) 421 636978-0

HH

Caffamacherreihe 8
20355 Hamburg
info@robertcspies.de
+49 (0) 40 3250919-92

OL

Haarenstraße 16
26122 Oldenburg
info@robertcspies.de
+49 (0) 441 972395-0

contact.

FFM

COMING SOON