



OUR CAPABILITIES

Global Capital Markets

Local knowledge, global connections

2026 edition

CONTENTS

What's inside

Global Capital Markets Stats

In the **last three years**, Colliers has been involved in:

USD $185 billion
Worth of investment transactions

As of **2025**, Colliers has:

14,000+
No. of transactions

1,500+
Capital Markets professionals worldwide

Top 3
For number of properties sold
Source: MSCI Real Capital Analytics

600
Offices globally
Including affiliates

Colliers is the fastest growing global commercial real estate services firm.
Based on historical 5-year compound annual revenue growth rate.

Our global platform

Colliers’ **enterprising approach** and global reach means we deliver property solutions that drive exceptional results for every client, everywhere.

Agile, adaptable and strategic

Our strength lies in how we think and act: proactively, creatively and with agility. We connect capital with opportunities across the full spectrum of services, including acquisitions, disposals, advisory, debt and equity solutions. In an ever-evolving market, we are quick to adapt, providing innovative solutions that drive growth and ensure the achievement of your business objectives.

Local knowledge, global connections

Our teams consist of the very best talent from all over the world. With our fast-paced growth, we are at the forefront of providing expert knowledge and advice. Positioned in all major markets, our local teams collaborate regularly across borders through our global platform to anticipate capital trends and implement strategies that create value and keep you ahead of the market.

Our Global Capital Markets leaders

Global & EMEA
Luke Dawson
Head of Global & EMEA Capital Markets

APAC
Theo Novak
Managing Director, Capital Markets, Asia Pacific

U.S.
David Amsterdam
President, Capital Markets, U.S.

Canada
Lucas Atkins
President of Capital Markets, Canada

Global & EMEA
Damian Harrington
Head of Research, Global Capital Markets & EMEA

Global
Alison Hunter
Head of Operations, Global Capital Markets

How we operate and assist our clients

Single point of contact

Our global team is structured to act as a dedicated resource and help guide global capital towards the best experts and opportunities available.

Leverage opportunities

We work closely with our local experts around the world to leverage cross-border opportunities on real estate across all asset classes.

Adapt, align and act

We stay agile to meet our clients' evolving needs, aligning our strategies to deliver the most effective outcomes.

Deploy capital globally

We assist in deploying capital around the world, across the capital stack.

Supporting our clients

As one of the only truly global real estate advisory firms, we underwrite complex portfolio and overseas transactions, meaning we are well placed to support our clients most challenging transactions.

Specialist ESG advice

Through our specialist in-house resources, we advise and support our clients on their ESG strategies no matter where they are in the process.

Global insights

We are a market-leader in global real estate research and consulting, producing real-time, global insights that empower our clients to make informed market and sector decisions.

We connect global capital with the best opportunities, insights and expertise worldwide.

Sectors we cover

We cover all sectors of real estate investment.

Our Capital Markets teams have **deep knowledge and experience of the core asset classes as well as alternative property types**, such as data centres, life science, student housing and many more.

Core asset classes

Office
Industrial & Logistics
Residential / Multifamily
Retail
Hospitality

Additional asset classes

Data Centres	Leisure
Life Science / Lab	Golf Course
Self Storage	Education
Cold Storage	Healthcare
Senior Housing	Development Land
Student Housing	Roadside
Build to Rent (BTR)	Government Solutions
Affordable Housing	Long Income
Grocery / Supermarkets	Non Performing Loans
Food & Beverage	Portfolio

Our services

Integrated global real estate investment expertise.

We provide comprehensive real estate investment expertise through our integrated services platform. **We are here to help investors accelerate success and unlock the potential of real estate.**

We work with all types of Real Estate Investors:

- Sovereign wealth funds
- Insurance & pension funds
- Private equity funds
- REITS
- Family offices
- Corporate occupiers
- Developers

Investment property sales

Global expertise and relationships delivering full-lifecycle real estate solutions.

Our global real estate professionals have the expertise to enhance our clients' portfolio and provide advice throughout the full life cycle of property acquisition, asset management and disposition.

Leveraging our deep domestic and international relationships, alongside an extensive track record, means we can connect our clients to the right investors and opportunities across all sectors, assist with due diligence, and provide support throughout the sales process.

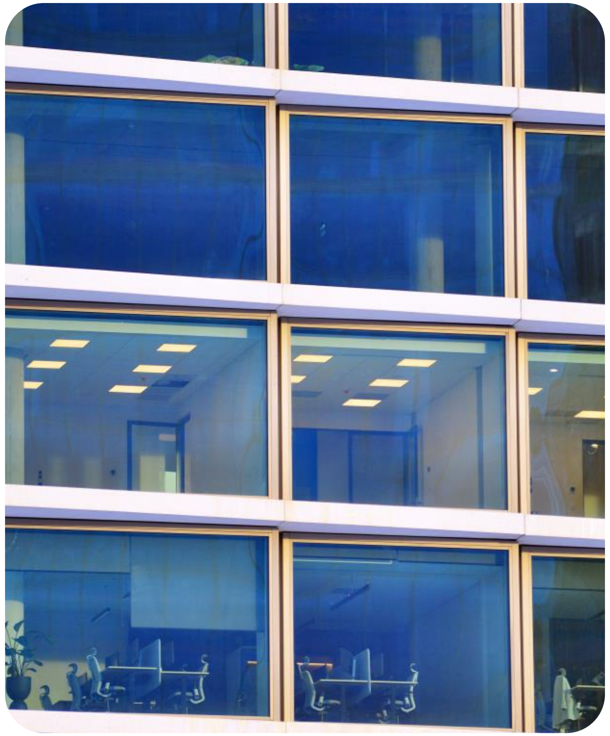
Debt and equity solutions

Experts who provide independent, specialist advice supported by strong lender relationships and extensive experience.

Our real estate debt and equity solutions experts provide independent, specialist advice supported by strong lender relationships and extensive experience.

Our financing professionals have broad and varied experience as accountants, advisors, investment bankers, lawyers and treasury experts, giving us a unique opportunity to add value throughout the entire lifecycle; from establishing an initial capital strategy to execution and documentation.

Our experts actively maintain relationships with hundreds of national and international capital solutions providers such as major life insurance companies, credit companies, debt funds, commercial banks, and private equity firms. We bring together those relationships with state-of-the-art IT and proprietary modelling to provide insights into capital market conditions, providing a competitive advantage in debt and equity placements and/or refinancing. Our teams source and execute funding solutions domestically and globally to enhance real estate transactions and improve the efficiency of portfolios – meaning our clients transact efficiently and on the best terms



We support our clients through:

- Business planning
- Capital raising
- Funding options
- Lender negotiations
- Strategic advice
- Transaction execution

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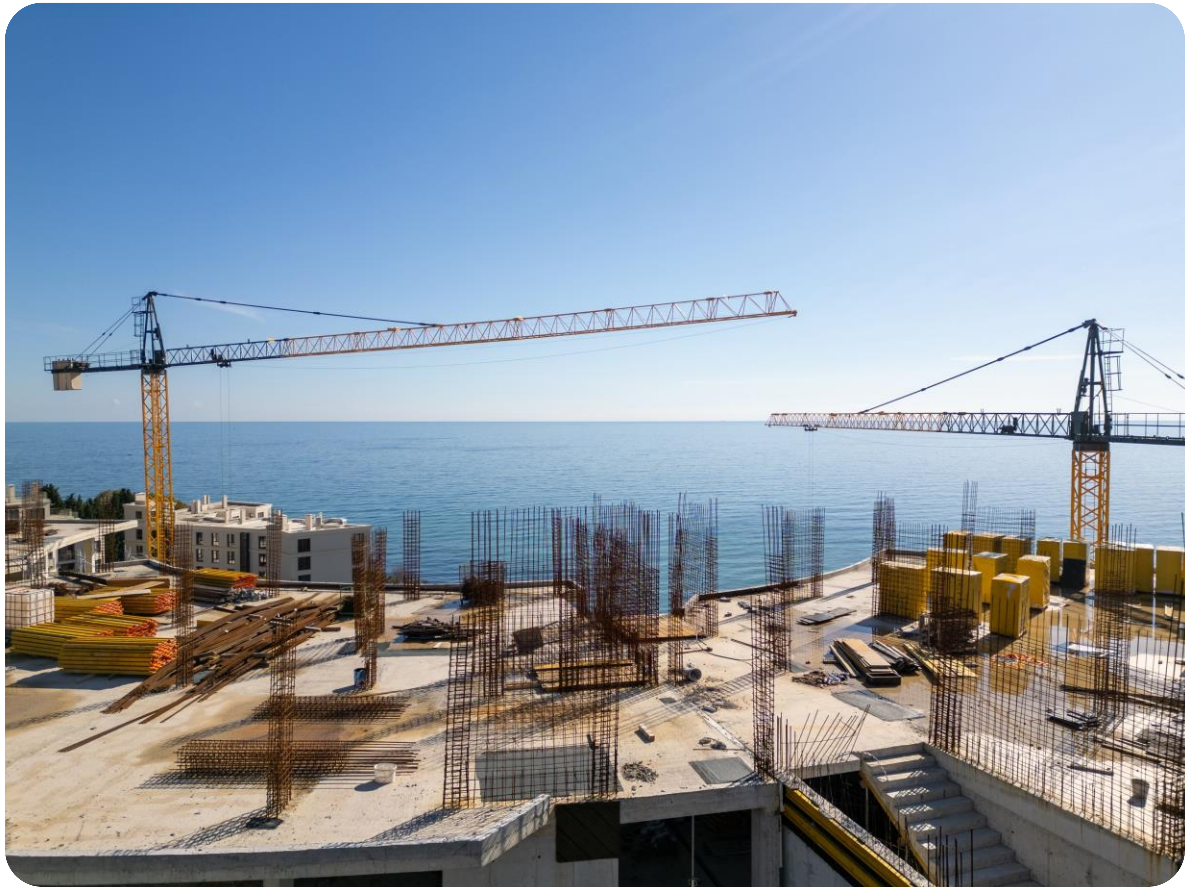


Advisory

Data-driven insights shaping smart, forward-looking investment strategies.

Combining our experts' knowledge with our data insights platform means we can work strategically with our clients on the development of their short and long-term investment strategies.

We provide advice on trends across all markets and asset classes, considering macro and micro factors that could positively or negatively impact the real estate investment markets across the globe. With our consistent forward-looking approach, clients can leverage this knowledge to ensure they are prepared to take advantage of opportunities that may arise as a direct result of market activities.

Sustainability Services

Unlocking value through sustainable investment strategies.

Understanding the criteria and ratings that define a property's current and future sustainability position is critical to investor decision-making - whether acquiring new assets or divesting non-compliant ones. We work closely with our global network of sustainability experts, including over 250 LEED®-accredited professionals, to deliver a balanced approach that maximises return on investment while enhancing environmental and social outcomes.

Our integrated services support investors across the asset lifecycle, including:

- **Strategy:** ESG frameworks, materiality assessments and net zero pathways
- **Transactions:** ESG due diligence and green finance advisory
- **Asset Enhancement:** Sustainable design, engineering and project delivery
- **Reporting & Certifications:** Data-driven insights and certifications such as LEED, BREEAM and NABERS

This holistic approach ensures assets are not only compliant, but repositioned for long-term value, resilience, and occupier wellbeing.

Market leading research

Global capital markets insight that empowers smarter investment decisions.

We are at the forefront of capital markets research, consistently producing insights that our clients can leverage to make informed decisions on the regions and sectors they are most interested in.

We combine global expertise with leading market research to produce data insights and thought leadership covering all asset classes across APAC, EMEA and the Americas.

Unlocking value worldwide

In the last three years, our Capital Markets teams have been involved in more than USD $185 billion worth of investment transactions.

Colliers' Capital Markets teams **drive cross-border investment success, leveraging deep market expertise and seamless collaboration** across 600 offices* worldwide. With 1,500+ professionals, we have been involved in more than USD $185 billion worth of investment transactions in the past three years, ranking among the top three for properties sold in 2025.

As the fastest-growing global commercial real estate services firm, we continue to lead the market. From trophy assets to large-scale portfolio sales, our experts deliver results in any market condition.

The following pages provides a selection of **landmark deals that highlight our ability to unlock value for investors worldwide.**

**Includes affiliates*

TROPHY TRANSACTIONS

Click on the transaction to find out more

CAD $3 billion
(USD $2+ billion)

Canadian Industrial Joint Venture & Seed Portfolio, **Canada**

EUR €1.47 billion
(USD $1.72 billion)

Nordic Logistics Portfolio, **Sweden, Finland & Denmark**

EUR €1.16 billion
(USD $1.26 billion)

Project APEX, **Pan-European**

CAD $1.2 billion
(USD $860 million)

The Post, Downtown Vancouver, **Canada**

EUR >€700 million
(USD c.$756 million)

FÜNF HÖFE, Munich, **Germany**

KRW ₩1.03 trillion
(USD $713.5 million)

Signature Tower, Seoul, **South Korea**

KRW ₩895 billion
(USD $653 million)

D-Tower Donuimun, Seoul, **South Korea**

AUD c.$900 million
(USD c.$652 million)

Westpoint Shopping Centre & Kmart Blacktown, Sydney, **Australia**

KRW ₩850 billion
(USD $630 million)

Samsung SDS Tower, Seoul, **South Korea**

CAD $740 million
(USD $516 million)

Canadian MHC Portfolio, **Canada**

EUR €430 million
(USD $507 million)

Mare Nostrum Resort, Tenerife, **Spain**

EUR €460 million
(USD $504 million)

Sequana Tower, Paris, **France**

TROPHY TRANSACTIONS

Click on the transaction to find out more

USD ±$325 million

Corona Lakeside Logistics Centre, Inland Empire, California, **U.S.**

CNY ¥2.5 billion
(USD $248.5 million)

Project Alto, Fengxian District, Shanghai, **China**

USD $210 million

601 S. Figueroa Street, Downtown Los Angeles, **U.S**

USD $185 million

EAST Miami Hotel, Miami, Florida, **U.S.**

USD $175 million

Las Vegas Logistics Portfolio, Las Vegas, **U.S.**

AUD $216 million
(USD $155 million)

Port Adelaide Distribution Centre, **South Australia**

RMB ¥945 billion
(USD $130.5 million)

L Apartment 46, Qiantan CBD, Shanghai, **China**

JPY c.¥17 billion
(USD c.$108 million)

Luxury Hotel Portfolio, Kyoto, **Japan**

CAD $100 million
Planning to invest over the next 5 years
(USD $70.5 million)

Greater Toronto Residential Development, **Canada**

Colliers accelerates the success for every client, globally.

Colliers advises on $3 billion Canadian industrial joint venture and seed portfolio.

CAD $3 BILLION

Canadian Industrial Joint Venture & Seed Portfolio, Toronto, Montréal and Calgary, Canada

Joint Venture: CPP Investments & Dream Industrial REIT and Dream Asset Management Corporation

Services provided: Financial advisor

Asset class: Industrial

Size: 3,580,000 sq ft, 12 properties

Establishing a scaled industrial platform across core logistics markets

Our Canadian Capital Markets team successfully advised CPP Investments on the formation of a new Canadian industrial joint venture with Dream Industrial REIT and Dream Asset Management Corporation. The platform is designed to scale to approximately CAD $3 billion in assets, targeting Core Plus and Value Add industrial properties across Canada's major logistics markets. The joint venture launched with an $805 million seed portfolio comprising 3.58 million square feet of primarily small-and mid-bay last-mile industrial assets across 12 properties, located primarily in Greater Toronto, Greater Montréal and Calgary.

Structuring a programmatic vehicle for institutional growth

Colliers acted as exclusive financial advisor in structuring and arranging the joint venture, aligning CPP Investments' significant capital allocation with Dream's operating platform and deep sector expertise. CPP Investments has committed $1.0 billion in equity to fund both the seed portfolio and future growth of the venture. By bringing together a diversified seed portfolio of scale with pipeline for expansion, the joint venture is positioned to capitalise on long-term demand for last-mile logistics space. This transaction highlights Colliers' ability to structure complex, large-scale partnerships that deliver both immediate value and sustained growth opportunities in Canada's industrial sector.

Colliers delivers two significant Nordic logistics transactions totalling EUR €1.47 billion.

EUR €1.47 BILLION

Nordic Logistics Portfolio, Sweden, Finland & Denmark

Buyer: Catena AB (20 assets), Ontario Teacher Pension Plan & Fokus Nordic (5 assets)

Seller: Urban Partners

Services provided: Sell-side advisory

Asset class: Industrial & Logistics

Size: 730,000 sqm, 25 assets

Large-scale divestments highlight strength of Nordic investment market

Our Nordic Capital Markets team has successfully advised Urban Partners on the disposal of two major logistics portfolios, with a combined value of approximately EUR €1.47 billion. The largest transaction involved the sale of a 20-asset portfolio to Catena AB for EUR €830 million, marking the **biggest single logistics transaction ever completed in the Nordics**. The portfolio comprises 612,000 sqm of modern logistics space across Sweden, Finland and Denmark, underpinned by a 97% occupancy rate, an average lease term of approximately 11 years, and a strong covenant of top-tier tenants.

In a separate transaction, Colliers also advised on the sale of five prime logistics assets to Ontario Teachers' Pension Plan. Totalling 118,000 sqm across Sweden and Denmark, the assets offer high-quality specifications, attractive locations and long-term income security.

High-profile transactions showcase depth of investor demand

Together, these cross-border transactions highlight strong investor appetite for Nordic logistics assets and reinforces Colliers' ability to deliver at scale, by combining local expertise with seamless collaboration across its Nordic Capital Markets teams to connect global capital with institutional-grade opportunities.

Transaction advisors in the cross-border merger between two listed I&L companies.

Pan-European expertise

Our Capital Markets teams in Norway, Sweden, Germany, Belgium, Netherlands and Poland were transaction advisors to KMC Properties in a EUR 1.16 billion cross-border merger between KMC Properties ASA and Logistea AB. The combined company will be a leading a pan-Nordic logistics, warehouse and light industrial player, which also includes assets in Germany Netherlands, Belgium and Poland. The portfolio will consist of 145 assets.

Cross-border collaboration

The teams collaborated closely, leveraging their local knowledge and expertise to facilitate the merger. The combined capabilities of our Capital Markets specialists exceeded client expectations and demonstrated the strength of our cross-border collaboration.

EUR €1.16 BILLION

Project APEX, Norway, Sweden, Germany, Belgium, Netherlands & Poland

Buyer: Logistea

Seller: KMC Properties

Services provided: Transaction advisors, sell-side advisory

Asset class: Industrial & Logistics

Size: 145 assets

Colliers advises on largest single-asset transaction in Canada in 2025.

CAD $1.2 BILLION

The Post, Downtown Vancouver, Canada

Buyer: Private Europe-based investor

Seller: QuadReal Property Group

Services provided: Financial advisor

Asset class: Office

Size: 1,310,000 sq ft

Landmark office campus in a premier urban location

Our Canadian Capital Markets team successfully advised a private Europe-based investor on the acquisition of a 100% interest in The Post, a 1.31 million sq ft trophy office complex located in Downtown Vancouver. Occupying an entire city block, The Post is a best-in-class office campus comprising two newly constructed LEED Gold-certified towers connected by a heritage-restored podium. The asset offers an integrated mixed-use offering complemented by extensive retail, dining and amenity space, and has attracted a roster of blue-chip tenants including Amazon, Sony Pictures, TELUS Health and Loblaws.

Strategic execution of a complex, high-profile transaction

Colliers acted as exclusive financial advisor on this direct off-market transaction, successfully executing on a complex negotiation and due diligence process on behalf of a foreign investor. The transaction required a deep understanding of international capital flows, as well as careful alignment between seller and buyer expectations in a rapidly evolving market environment.

This transaction marked the largest single-asset sale in Canada in 2025, underscoring the continued strength and global appeal of Vancouver's commercial real estate market whilst showcasing Colliers' ability to deliver exceptional outcomes by leveraging market insight, deep underwriting capabilities, global investor relationships and strategic advisory expertise.

Colliers advises on off-market sale and purchase of a landmark asset in central Munich.

EUR >€700 MILLION

FÜNF HÖFE, Munich, Germany

Buyer: Private Family Office

Seller: Union Investment Real Estate

Services provided: Buy and sell-side advisory

Asset class: Mixed Use (Retail & Office)

Size: 50,000 sqm

Local market knowledge and close connections

Our German Capital Markets team was engaged through an existing client relationship to advise on the off-market sale of a landmark property in central Munich. The seller, an openended fund, sought to raise capital, while the buyer, a longstanding, ultra-high-net-worth Family Office, was looking to secure a historic asset in a prime location. Our team was selected for its unmatched local market knowledge and direct access to high-capacity buyers. A key challenge involved reconciling the asset's book value with its market value, due to the regulatory constraints of the fund. Thanks to Colliers' close relationships with both Union Investment and the purchasing Family Office, the team executed a highly targeted approach, ensuring confidentiality, speed and precision.

Collaboration and communication deliver exceptional results

Colliers ensured a smooth and efficient execution through clear, direct communication with all key stakeholders and clearly defined responsibilities, fostering a high level of trust throughout the process. The transaction exceeded the clients' expectations and culminated in significant market milestones, ranking as the second-largest real estate transaction in Europe and the largest single-asset deal in Germany in 2024, highlighting Colliers' capability in managing complex, high-value transactions with discretion and expertise.

Colliers advises on record-breaking CBD office transaction in Seoul.

KRW ₩1.03 TRILLION

Signature Tower, Seoul, South Korea

Buyer: KB Asset Management

Seller: IGIS Asset Management

Services provided: Sell-side advisory

Asset class: Office

Size: 99,997 sqm

Targeted strategy drives competitive bidding for trophy asset

Our Capital Markets team in Seoul successfully advised IGIS Asset Management on the sale of Signature Tower, a Grade A office asset located in Seoul's CBD, for KRW 1.03 trillion (US$720 million). Given the scale of the transaction and evolving market conditions, the campaign required a highly targeted approach focused on well-capitalised investors capable of executing at scale.

Acting as sole advisor, Colliers implemented a disciplined marketing strategy, leveraging its extensive investor network and cross-functional team coordination to maximise coverage while maintaining strict confidentiality. By focusing on high-conviction buyers and emphasising the asset's stability amid rising development costs and future supply, the team successfully generated strong competitive interest.

Disciplined execution delivers record-setting outcome

Colliers managed a structured process from initial engagement through to completion, proactively addressing key risks including pricing sensitivity and future supply concerns. By maintaining competitive tension among qualified investors, the team preserved pricing integrity and ensured transaction certainty. The transaction represents the largest office deal in Seoul in 2025 and a record-breaking CBD office transaction by value, reinforcing Colliers' ability to execute complex, large-scale mandates in competitive and challenging market environments.

Colliers executes Seoul's largest CBD deal and second largest property transaction in 2024.

KRW ₩895 BILLION

D-Tower Donuimun, Seoul, South Korea

Buyer: NH REITs Management

Seller: Mastern Investment Management

Services provided: Sell-side advisory

Asset class: Office

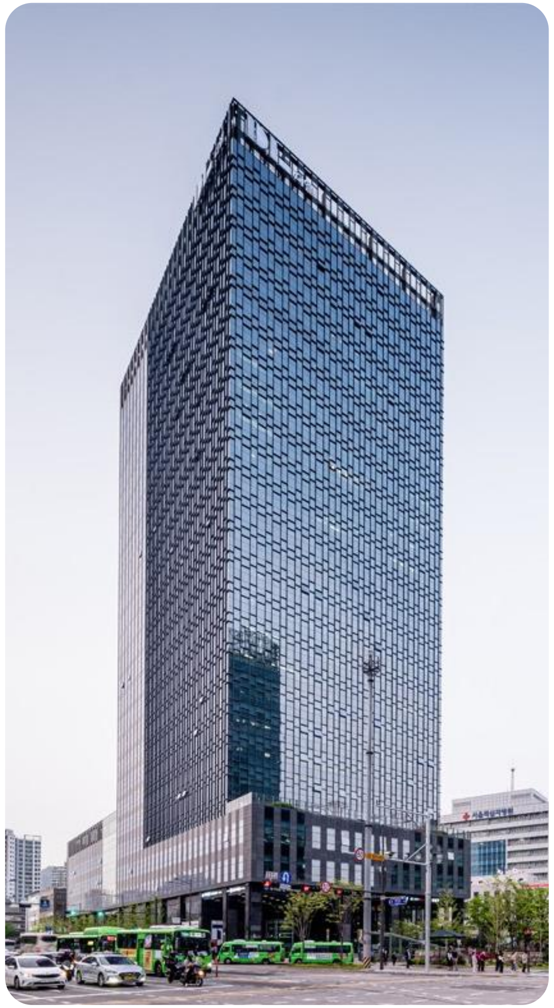
Size: 86,000 sqm

Unique landmark property

Colliers Capital Markets & Investment Services team in Korea successfully sold the landmark D-Tower Donuimun on behalf of Mastern Investment Management. The asset stands out due to the rarity of its size at 26-storeys with 86,000 sqm, and has excellent accessibility, visibility and is fantastic physical condition.

Exceptional market expertise leads to ground-breaking sale

Despite a subdued market, the team successfully completed this significant transaction due to their exceptional market expertise and capabilities, which lead to the largest transaction (by volume) in the central business district of Seoul and second largest overall in the country in 2024.



Colliers facilitates largest individual retail asset transaction in Australian history.

AUD C.$900 MILLION

Westpoint Shopping Centre & Kmart Blacktown, Sydney, Australia

Buyer: Haben & Hines

Seller: QIC

Services provided: Sell-side advisory

Asset class: Retail

Size: 9.0 hectares

Local knowledge and expert advice

Colliers Retail Capital markets team in Australia successfully transacted Westpoint Shopping Centre and Kmart Blacktown, NSW, on behalf of QIC in an offmarket deal for circa AUD $900M to Haben Property Fund and Hines. Westpoint Shopping Centre is one of the most dominant shopping centres in Western Sydney, forming the heart of the Blacktown CBD, the focal point of the largest local Government area in NSW. The team’s local knowledge and expert advice exceed our clients’ expectations.

History making transaction

The assets occupy an expansive 9-hectares landholding in the heart of the Blacktown Commercial Core, strategically positioned to benefit from the significant infrastructure projects and residential developments underway in the immediate vicinity. This landmark deal represents the largest individual retail asset transaction in Australian history, and the first 100% interest sale in an NSW Regional Shopping Centre since 2012.

Largest single-asset office transaction in Asia Pacific during 2023.

KRW ₩850 BILLION

Samsung SDS Tower, Seoul, South Korea

Buyer: KB Asset Management

Seller: Ryukyung PSG Asset Management

Services provided: Sell-side advisory

Asset class: Office

Size: 99,537 sqm

Persistence pays off

The Colliers Capital Markets team in Korea successfully advised Ryukyung PSG Asset Management on the disposal of the Samsung SDS Tower in Seoul. The sales process began in the second half of 2022 and despite delays resulting from a subdued commercial real estate market, the determination and commitment from the team resulted in finding a suitable buyer for the prime commercial office property.

Optimistic outlook for the buyer

While the seller, Ryukyung PSG Asset Management, leaves with a profit, KB Asset Management has secured a steady cashflow, with Samsung SDS contracted to use the building as its headquarters. This has been considered a smart investment move by KB Asset Management, which then helped attract major Korean investors to the deal.

This landmark transaction represents not only the largest trade of 2023 in the Korean market but also marks the largest single-asset office transaction in the Asia Pacific region during 2023. The significance of the sale also shows the potential for further investment into prime-rate buildings in the Korean market.

Colliers drives record-breaking $740M MHC portfolio sale for CAPREIT.

CAD $740 MILLION

Canadian MHC Portfolio, Canada

Buyer: TPG Real Estate

Seller: CAPREIT

Services provided: Sell-side advisory

Asset class: Multifamily

Size: 12,000+ residential sites

Colliers facilitated the sale of CAPREIT's national Manufactured Housing Community (MHC) portfolio, valued at CAD 740 million. This 75-asset, 12,000+ residential site portfolio spanned eight provinces, marking one of the largest MHC transactions in Canadian history. U.S.-based TPG Real Estate acquired the portfolio in December 2024, making it a historic cross-border deal.

Strategic approach to maximize value

As the exclusive sell-side M&A advisor, Colliers expertly navigated the complexities of this high-profile transaction. With CAPREIT being a public company, confidentiality was paramount. Our team developed a tailored strategy that curated a select group of potential buyers, ensuring a highly competitive bidding environment. This strategic approach drove exceptional value for CAPREIT, securing a premium valuation for the portfolio.

Seamless cross-border collaboration

Colliers' global reach played a critical role in the transaction's success. Our Canadian and U.S. teams worked in close collaboration to overcome any logistical and regulatory challenges. By leveraging our extensive network and market expertise, we ensured smooth negotiations and efficient execution throughout the entire process.

Delivering outstanding results for our client

The successful completion of this sale marks the second-largest MHC transaction in Canadian history. Colliers delivered a seamless and highly profitable outcome for CAPREIT, further solidifying our position as a leader in large-scale M&A transactions across North America.

Colliers facilitates the largest single-asset hotel transaction in Spain.

EUR €430 MILLION

Mare Nostrum Resort, Tenerife, Spain

Buyer: Spring Hoteles

Seller: Brookfield Asset Management

Services provided: Buy-side advisory

Asset class: Hospitality

Size: 1,000+ rooms

Prime resort asset in a leading tourist destinations

Our Spanish hospitality team advised Spring Hoteles on the acquisition of the Mare Nostrum Resort in South Tenerife for €430 million. Comprising over 1,000 rooms, the asset is one of the most prominent resort complexes in the Canary Islands and a flagship hospitality destination in Spain. The transaction stands as the largest hotel deal of 2025 and the biggest single-asset hotel sale ever completed in Spain.

This milestone builds on Colliers' strong track record in the sector, including advising Brookfield Asset Management on the acquisition of Selenta's hotel portfolio back in 2021, which was the largest hotel investment transaction in Spain at the time.

Proactive origination and strategic execution

The transaction was originated and executed off-market by Colliers through a proactive strategy that anticipated both the potential willingness of the owner to divest and the strategic interest of Spring Hoteles, already a major operator in the region. By identifying and aligning these interests early, Colliers was able to unlock a unique opportunity that may not have emerged through a traditional sales process.

Colliers supported Spring Hoteles throughout the entire process, from initial approach through due diligence to completion, ensuring a seamless and efficient execution. The result was a highly value-accretive transaction for both parties, reinforcing Colliers' position as a leading hotel advisory firm and its ability to deliver complex, high-value deals through insight-led, strategic intervention.

Colliers' extensive knowledge facilitates record-breaking European office transaction.

EUR €460 MILLION

Sequana Tower, Paris, France

Buyer: Valesco Group

Seller: Accor

Services provided: Sell-side advisory

Asset class: Office

Size: 43,027 sqm

Strong cross-border collaboration to leverage knowledge

Our EMEA and French Capital Markets teams successfully advised the global hotel and hospitality giant, Accor, on the sale of their global headquarters in Paris. The EMEA Capital Markets team leveraged their extensive understanding of European and global capital to identify the Valesco Group as the ideal partner for Accor. Our French Capital Markets team were able to then lead the transaction through to closing and in the face of a rapidly changing market dynamic.

Harnessing cross-functional expertise

The French team were able to secure the engagement with Accor, due to their trusted, long-term relationship with their senior management team. Harnessing cross-functional expertise and leveraging strong local relationships and having a deep understanding of European capital, meant the teams were able to strike an ideal solution for Accor. The sale represents one of the largest office transactions in Continental Europe in 2023 and it made a statement to the market of the resiliency of both the office sector and Paris city.

Colliers brokers the largest ground-lease ownership transfer in the Inland Empire market's history.

USD ±$325 MILLION

Corona Lakeside Logistics Centre, Inland Empire, California, U.S.

Buyer: Undisclosed

Seller: Kearny Real Estate Company

Services provided: Sell-side advisory

Asset class: Industrial & Logistics

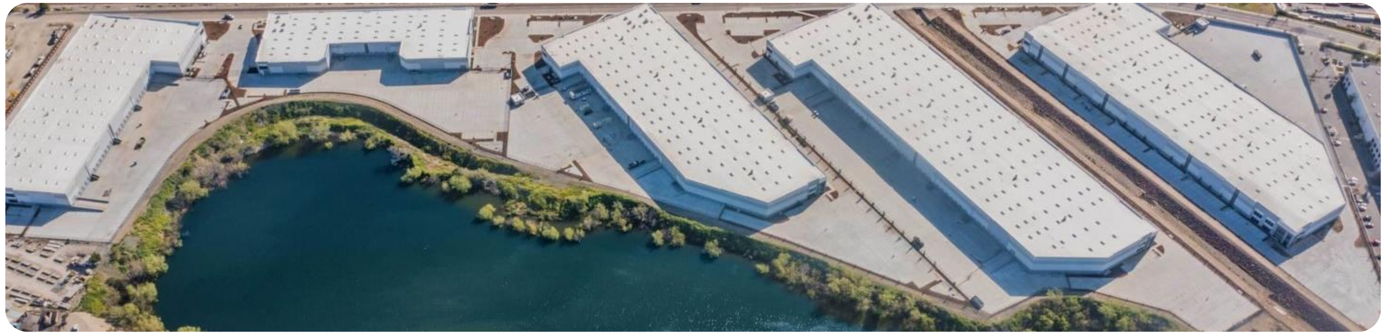
Size: 730,000 sq ft

Collaboration that achieved success

Our U.S. Industrial Capital Markets experts partnered to facilitate the deal on behalf of both the Buyer and Seller, collaborating to achieve the best outcome for both parties. The five-building industrial Corona Lakeside Logistics Centre was acquired by a large foreign-based institution, who recognised the intrinsic value of the development, adding to their growing portfolio of Class A properties. The asset is located favourably in Riverside County's rapidly growing industrial hub of Corona.

Great client relationships

The team worked with the seller and developer, Kearny Real Estate Company through the development phase and witnessed their project come to fruition. The properties sit on an attractive fixed-rate ground lease, which the Colliers team structured between Kearny and fee-ownership in 2019. One of the largest-scale speculative developments in the Inland Empire, sale represents the largest ground-lease ownership transfer in the history of the Inland Empire and one of the largest ever in Southern California.



Colliers secures RMB fund for leading Asia-Pacific data centre operator.

CNY ¥2.5 BILLION

Project Alto, Fengxian District Shanghai, China

Buyer: AIA Group Ltd (HKG) & Suzhou Xinlian Holdings

Seller: Princeton Digital Group

Services provided: Sell-side advisory

Asset class: Data Centre

Size: 81,748 sqm

Innovative fund-led solution unlocks complex data centre disposal

Our Chinese Capital Markets team advised Princeton Digital Group (PDG) on the sale of Project Alto, a data centre asset in Shanghai's Fengxian District, for CNY 2.5 billion (US $345.2 million). The transaction was complicated by the asset's phased development, with only Phase I operational while subsequent phases remained under construction, making a traditional disposal unviable. Drawing on deep sector expertise and a long-standing client relationship, Colliers designed a structured solution centred on establishing an RMB fund. By seeding the fund with the asset and targeting leading domestic insurance capital, the team enabled PDG to unlock value while retaining operational control and supporting future development phases.

Expert execution delivers institutional capital and long-term value

Colliers led investor identification, valuation analysis and transaction structuring, ensuring alignment between buyer and seller while demonstrating lease stability through detailed market and tenant analysis. Continuous communication and strategic advisory were critical in guiding the client through their first RMB fund structure and maintaining momentum throughout the process.

The transaction successfully established a new investment platform anchored by institutional insurance capital. PDG retains operational control and benefits from a future repurchase option, positioning the asset for long-term value creation and reinforcing Colliers' expertise in structuring complex, next-generation data centre investments.

Colliers advises on largest Downtown Los Angeles office sale since 2023.

USD $210 MILLION

601 S. Figueroa Street,
Downtown Los Angeles, U.S.

Buyer: Uncommon Developers

Seller: Confidential

Services provided: Brokerage, Leasing, Property Management

Asset class: Office

Size: 1,042,332 sq ft

Seamless navigation of multiple stakeholders paired with deep market expertise

Our U.S. Capital Markets team successfully advised on the sale of an iconic office tower in Downtown Los Angeles, marking **the biggest commercial real estate transaction in Los Angeles since January 2024, and the largest office building sale since 2023*.** Located within the city's central business district, the asset offers institutional-grade scale and strong connectivity, positioning it as a compelling opportunity for investors seeking exposure to a repricing office sector. Following the sale, Colliers was awarded the exclusive leasing and property management assignments for the 52-story high-rise.

Strategic execution delivers milestone transaction

Colliers implemented a focused, investor-led process, engaging qualified buyers capable of executing in a complex and evolving office environment. By maintaining competitive tension and aligning expectations across stakeholders, the team secured a successful outcome in a challenging market backdrop.

The sale highlights Colliers' ability to transact large-scale office assets in key gateway cities, reinforcing confidence in well-located properties and demonstrating continued liquidity for prime opportunities in the U.S. office sector.

**As of June 2025*

Colliers facilitates significant cash-out refinancing amid one of the U.S. most difficult financing markets.

USD $185 MILLION

EAST Miami Hotel, Florida, U.S.

Lender: Deutsche Bank & KSL Mezzanine

Seller: Trinity Investments, Certares

Services provided: Cash-out refinancing

Services provided: Hospitality

Size: 352 rooms

Experienced team with local knowledge

Our U.S. hotel team successfully facilitated a $185 million cash out refinancing for EAST Miami on behalf of Trinity Investments and Certares, which represented a $65 million increase to the $120 million acquisition loan we facilitated in 2021. The EAST is a 352-key urban resort located in Brickell, a business, entertainment and residential district in Miami. Our team executed a marketing strategy with a highly targeted seven-party list of qualified lenders, including banks, international banks, debt funds and insurance companies. Efficiency and certainty of execution were of paramount importance.

A result that exceeded our clients' expectations

Trinity and Certares' institutional sponsorship, combined with Swire and EAST's brand's focus for the property, the unique value of EAST Miami's collateral, and the continued strong cash flow that nearly doubles the pre-acquisition levels, attracted competitive financing offers, achieving pricing 50 bps below expectations, with favourable prepayment terms and full equity repatriation. Deutsche Bank and KSL Mezzanine were awarded the transaction due to their favourable economic and non-economic terms. The U.S. team was able to achieve unexpected outcomes for their client, exceeding their expectations.

Colliers executes sale and financing for prime Las Vegas logistics asset.

USD $175 MILLION

Las Vegas Logistics Portfolio, 3837, 3717 Bay Lake Trail & 3200 East Gowan Road, Las Vegas, U.S.

Buyer: NorthPoint Development

Seller: Link Logistics

Services provided: Sell-side and acquisition financing

Asset class: Industrial & Logistics

Size: 1,046,211 sq ft

Integrated advisory unlocks value in high-demand logistics market

Our U.S. Industrial and Logistics experts advised on the sale and financing of a Class A logistics centre in Las Vegas to NorthPoint Development, delivering a fully integrated capital markets solution that combined both disposition and debt advisory. Located within one of the fastest-growing industrial hubs in the U.S., the asset attracted strong investor interest driven by sustained demand for modern logistics space and favourable market fundamentals.

Spanning 50.4 acres, the asset is 100% leased to a diversified roster of five tenants, including Amazon, which operates its only returns-focused distribution centre in the Las Vegas market.

Coordinated execution drives successful outcome

Colliers led a targeted marketing campaign while simultaneously arranging acquisition financing, leveraging its investor and lender relationships to secure optimal terms. This coordinated approach enabled efficient execution, minimising risk and maintaining momentum throughout the transaction. The deal highlights Colliers' ability to deliver end-to-end capital markets solutions, combining investment sales and financing expertise to achieve successful outcomes in competitive logistics markets.

Landmark outcome in Adelaide's largest industrial transaction.

AUD $216 MILLION

Port Adelaide Distribution Centre, South Australia

Buyer: Centuria Capital Group

Seller: Quintessential

Services provided: Sell-side advisory

Size: 174,580 sqm

Strategic campaign unlocks global capital

Our Australian Industrial & Logistics team advised Quintessential on the sale of the Port Adelaide Distribution Centre (PADC), a 174,580 sqm GLA industrial estate on a 32-hectare site in Adelaide's Inner North. Fully leased to 17 established tenants including Toll Group, Visy Logistics and Ameropa Australia, the asset was strategically positioned to attract a broad pool of institutional capital. A targeted two-round International Expressions of Interest (EOI) process generated strong global interest across local managers, REITs, offshore groups and private investors, resulting in 13 competitive offers and approximately $1.4 billion of active capital.

Best-in-class execution delivers record-breaking result

Through disciplined execution and active management of buyer engagement, Colliers drove competitive tension and momentum throughout the campaign. The process culminated in the successful sale to Centuria Capital Group for $216,141,000, reflecting a 7.59% initial yield and 3.4-year WALE. The transaction represents **Adelaide's largest single-asset industrial sale in history** and **one of Australia's most significant logistics deals of 2025**, reinforcing Colliers' position as a leader in large-scale industrial and logistics transactions.

Colliers delivers Shanghai’s largest multifamily transaction of 2025.

RMB ¥945 MILLION

L Apartment 46, Qiantan CBD, Shanghai, China

Buyer: Institutional Investor

Seller: Lujiazui Group

Services provided: Sell-side advisory

Asset class: Multifamily

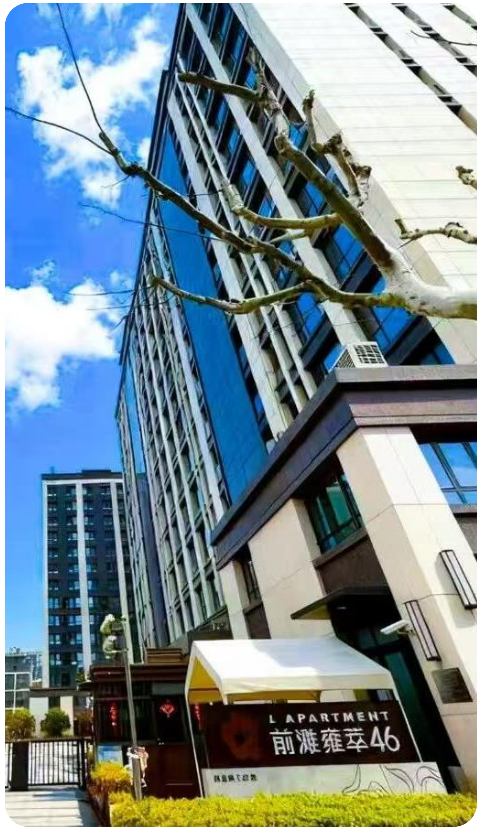
Size: 33,000 sqm

Strategic disposal of a state-owned asset in a prime CBD location

Colliers successfully advised Lujiazui Group on the sale of L Apartment 46, a 33,000 sqm rental apartment asset located in Shanghai’s Qiantan CBD. As a state-owned enterprise, the disposal was subject to strict regulatory requirements, including valuation thresholds and a mandatory public listing process, introducing complexity and uncertainty around execution. Leveraging a long-standing client relationship and deep expertise in Shanghai’s multifamily sector, Colliers was appointed to deliver a structured and compliant sale strategy that maximised value while navigating regulatory constraints.

Expert execution delivers record-setting outcome

Colliers provided end-to-end advisory support, guiding both seller and buyer through regulatory procedures while ensuring alignment on bidding strategy and timelines. The team also supported the buyer in securing capital and structuring an RMB investment vehicle, enabling successful participation in a competitive process. Delivered in a strict timeline and navigating the complexities of a state-owned enterprise listing, the transaction was the largest multifamily deal in Shanghai in 2025, as well as the first residential rental apartment sale in Qiantan CBD.



Colliers delivers cross-border sale of Kyoto luxury hotel portfolio.

JPY CIRCA ¥17 BILLION

Luxury Hotel Portfolio, Kyoto, Japan

Buyer: Institutional Investors

Seller: Financial Institution

Services provided: Sell-side advisory

Rooms: 286, 10 hotels

Strategic approach unlocks full disposal of complex hotel portfolio

Our Japanese experts successfully advised on the sale of a portfolio of 10 small luxury hotels in Kyoto, totalling 286 keys, for JPY circa ¥17 billion. The transaction presented several complexities, including vacant assets, small key counts and a limited buyer pool, alongside the requirement to fully dispose of all assets without residual holdings.

Adopting a flexible strategy, Colliers allowed buyers to selectively acquire assets while optimising overall pricing and timing. Leveraging both domestic and international networks, the team successfully identified a mix of buyers, including institutional capital for the majority of the portfolio, ensuring full execution despite challenging market conditions.

Cross-border execution delivers full repayment and strong outcome

Colliers led a complex, cross-border process involving multiple stakeholders, including buyers, operators and lenders, while maintaining close communication with the client throughout. Despite delays and multiple buyer withdrawals, the team remained committed to the process, ultimately securing suitable counterparties and completing the transaction. The sale exceeded the outstanding loan balance, enabling full repayment for the seller and demonstrating Colliers' ability to deliver successful outcomes on complex, multi-asset hospitality transactions.

Linking Japanese capital to Canadian opportunities.

CAD $100 MILLION
Planning to invest over the next 5 years

Greater Toronto Residential Development, Canada

Buyer: Hankyu Hanshin Properties (HHP)

Partner/Developer: Graywood Developments

Services provided: Equity raise

Asset class: Multifamily

Size: 141 units

Colliers successfully facilitated a strategic joint venture between Hankyu Hanshin Properties (HHP) and Graywood Developments for the Claystone Condos development in Oakville, Greater Toronto Area. This landmark equity raise underscores Colliers' expertise in fostering international investment partnerships and driving value for our clients.

Unlocking Foreign Capital Interest in Canada

With increasing foreign interest in Canadian real estate, Colliers Capital Markets teams in Japan and Canada organized an investment roadshow to connect HHP with market opportunities. This showcased Canada's strong population growth and real estate potential, positioning HHP for expansion into North America.

Navigating Cross-Border Challenges

Bridging a Japanese investor and a Canadian developer required overcoming market unfamiliarity and corporate structuring complexities. Colliers provided essential market insights, facilitated negotiations, and streamlined the transaction process to ensure a seamless partnership.

Delivering Long-Term Value

This joint venture marks a significant milestone and sets the stage for future deals. Building on Claystone's success, HHP is targeting multiple developments, reinforcing Canada's appeal as an investment destination.

Additional case studies that can be used within client presentations

Acquisition of Pacific Fair and Macquarie Centre makes Australian History.

AUD $1.64 billion

Pacific Fair QLD & Macquarie Centre, QLD & NSW, Australia

Buyer: UniSuper, Cbus Property and AMP Capital

Seller: AMP Capital Retail Trust (ACRT)

Services provided: Real estate advisory

Asset class: Retail

Size: 288,107 sqm

Strong relationship management

Colliers Retail Capital Markets team was appointed by AMP Capital to dispose of two retail assets due to their strong relationship with the vendor and best-in-class track record managing a transaction process of this magnitude. The team employed an On-Market International Expression of Interest (EOI) process, while simultaneously engaging investors before an official campaign launch to ensure the most attractive and suitable offer for the client.

Landmark deal signals confidence in the retail sector

The portfolio of assets was successfully sold and settled off-market. The result was well beyond the vendor's expectations, as the Colliers team sought to maximise the outcome by ensuring a tightly controlled process.

Cbus Property, UniSuper and AMP Capital acquired 80% of Pacific Fair in Queensland and 50% of Macquarie Centre in New South Wales for an approximate US$1.64 billion. This deal represents the largest retail transaction globally since 2018 and the largest agency-negotiated (non- M&A) transaction in Australian history.

Expert local knowledge that accelerates our client's success.

EUR €1.1 billion

Reale Compagnia Italiana, Milan & Turin, Italy

Buyer: Blackstone

Seller: Reale Compagnia Italiana

Services provided: Disposal & real estate advisory

Asset class: Mixed use *(Retail & Office)*

Size: 1,075,000 sq ft

Strategic initiatives that exceed expectations

Colliers Italy successfully arranged the US$1.2 billion disposal of the shares of Reale Compagnia Italiana s.p.a, an historic company founded in 1862 and owned by some of the most important Italian families. The portfolio of 14 assets is located exclusively in the central areas of Milan and Turin and includes the iconic Via Montenapoleone, 8 building, which hosts luxury brands such as Prada, Kering and Caffè Cova (LVMH).

The team conducted an extensive strategic pre-assessment of the portfolio, as they were confident the value of the portfolio could be increased over the medium to long-term. The strategic asset management initiative included renegotiating strategic lease contracts, improving the tenants mix, leasing the vacant space and undertaking additional capital investment.

Creating value for our clients

The transaction, which was highly selective and confidential, was successfully sold to a newly formed company indirectly owned by Blackstone. The vendor was able to recognise the huge potential in the assets in terms of rental reversion, allowing them to capture a sizeable gain and create value for its shareholders. The result was well beyond the vendor's expectations.

This deal has been defined as "Italy's deal of the year in 2021" and represents the teams' expert knowledge and consultancy approach to accelerate their client's success.

Cross-border collaboration demonstrating our ability to close large-scale real estate transactions.

GBP £1.21 billion

5 Broadgate, London, UK

Buyer: (Korea) National Pension Fund

Seller: CK Asset Management Ltd

Services provided: Sell-side advisory

Asset class: Office

Size: 732,876 sq ft

Local knowledge, global connections

Colliers Hong Kong and London Capital Markets teams successfully advised CK Asset Holdings on the disposal of the iconic 5 Broadgate in London. Developed in 2015 with BREEAM 'Excellent' rating, the 732,876 sq ft grade-A office building serves as UBS AG's London headquarters. This transaction was delivered through cross-border collaboration to ensure the client could unlock the underlying value of its investment.

Trustworthy relationships drive results

The asset was successfully sold to Korea's National Pension Fund for GBP 1.21 billion (approx. US$1.57 billion), enabling the vendor to capture a sizeable gain and create value for its shareholders. This deal represents Colliers' ability to close large-scale real estate transactions, especially for clients who are looking to invest in and dispose of cross-border opportunities. The deal is the largest in London since the sale of the Walkie Talkie in 2017 and is the largest non-tower deal to ever take place.

Solutions that benefits our clients and provides substantial cost savings.

USD $1.2 billion

Grand Canyon University, Phoenix, Arizona, U.S.

Buyer: Grand Canyon University

Lender: Barclays

Services provided: Debt advisory

Asset class: Debt & Equity *(University)*

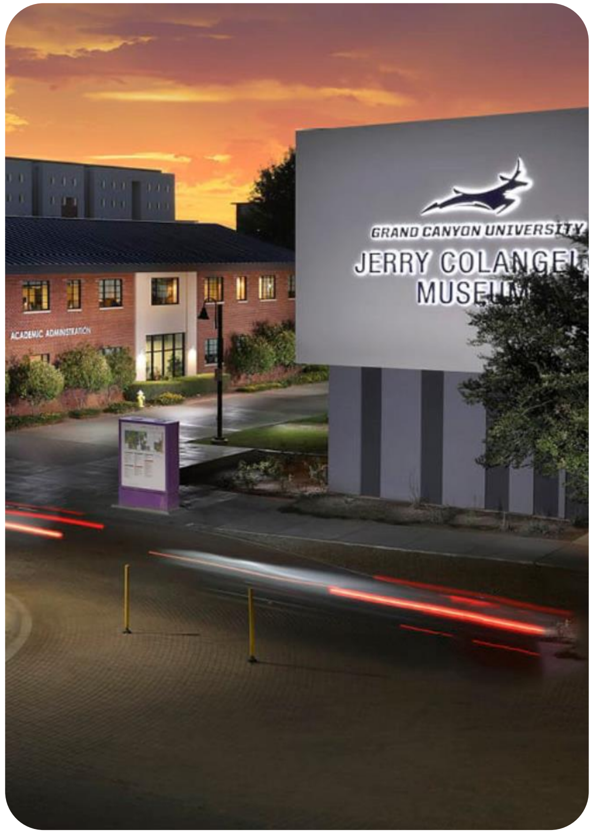
Size: 1,350,000 sq ft

Transacting efficiently on the best terms

The Colliers Debt & Equity team in Phoenix, Arizona successfully arranged the US$1.2 billion financing with Barclays for Grand Canyon University (GCU). The team was able to not only refinance the secured note that was issued in 2018, but also able to refinance other capital expenditures. The Colliers' team of experts provided GCU with the right solution to transact efficiently and on the best of terms.

Expert advice that benefits clients

The initial interest-only note, which was due in 2025, allowed GCU to purchase all of the tangible and intangible assets comprising the University's campus from Grand Canyon Education (GCE). Refinancing the note early allows GCU to take advantage of lower interest rates and realize substantial interest cost savings. **The transaction is the largest real estate deal in the history of Arizona.**



Exceptional real estate market knowledge to acquire class AAA office.

CAD $1.2 billion

Royal Bank Plaza, Toronto, Canada

Buyer: PonteGadea

Seller: CPPIB / Oxford Properties

Services provided: Buy-side advisory

Asset class: Office

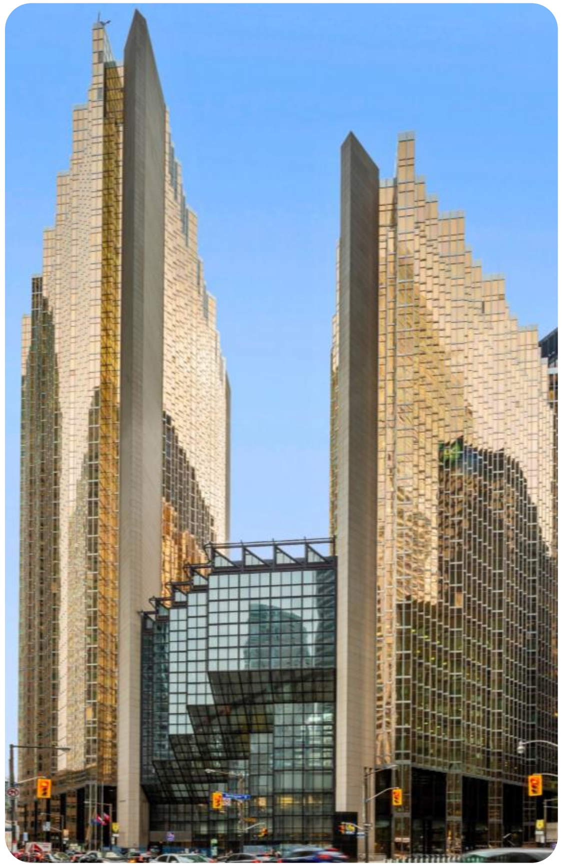
Size: 1,500,000 sq ft

Strong relationships and expert knowledge

Colliers Capital Markets team in Canada was appointed by Spanish real estate investment company PonteGadea to advise on the acquisition of the Royal Bank Plaza building, a landmark AAA trophy office building located in Toronto's financial district. The client requested Colliers due to their ongoing relationship with the team and their excellent knowledge of the commercial real estate market.

Great advice and a successful bid

During the process, the team carried out extensive due diligence of the asset, including interviewing the current tenants of the building, and provided detailed market analysis. With the teams exceptional understanding of the real estate market, they were able to advise the client on pricing and strategy which led to a successful bid. **This deal is one of the largest transactions in Canadian history.**



Colliers facilitates the largest hotel investment deal in the Spanish market.

EUR €440 million

Selenta Hotel Portfolio, Barcelona, Marbella & Tenerife, Spain

Buyer: Brookfield Asset Management

Seller: Selenta Group

Services provided: Buy-side advisory

Asset class: Hospitality

Rooms: 323

Quality hotel assets in prime tourist destinations

Our Spanish hotel team provided successful advisory services to Brookfield Asset Management, a Canadian manager, in their acquisition of the Selenta Portfolio, which comprised of four high-quality hotel assets in prime tourist destinations. The hotels included two in Barcelona – the five-star, 465-room Hotel Sofía, operated under 'The Unbound Collection' Hyatt's brand, and the four-star, 435-room Hotel Expo; as well as the five-star, 299-room Don Carlos Resort & Spa, renowned as one of Marbella's most luxurious hotels, and the five-star, 1,037-room Mare Nostrum Resort, one of the largest resorts on Tenerife.

Expert local knowledge

The advisory services offered a comprehensive commercial review and asset repositioning strategy, market insights, transaction comparisons, competitive analysis, and financial forecasts, including refurbishment and capital expense estimates for the portfolio. The valuation and technical due diligence provided strengthened our trust-based partnership with a leading Spanish hotel investment fund. The transaction was Spain's largest hotel investment deal in 2021.

Colliers secures successful outcome for large-scale logistics portfolio disposal.

AUD $170.5 MILLION

Stockland Portfolio, Sydney & Melbourne, Australia

Buyer: Cadence Property Group

Seller: Stockland

Services provided: Sell-side advisory

Asset class: Industrial & Logistics

Size: 78,157 sqm, 4 assets

Strategic positioning unlocks value in complex portfolio sale

Colliers advised Stockland on the sale of a four-asset industrial portfolio spanning Sydney and Melbourne, comprising 78,157 sqm of GLA across key logistics markets. The campaign was shaped by challenges including short- WALE risk and absentee owner surcharge (AOS) implications for offshore investors, requiring careful positioning to maintain pricing and buyer confidence.

Leveraging deep market knowledge and strong institutional relationships, Colliers implemented a targeted strategy focused on domestic-backed capital and active asset managers. By addressing leasing risk through robust market evidence and proactively managing investor concerns, the team successfully created competitive tension and maintained momentum throughout the process.

Best-in-class execution delivers strong pricing and institutional outcome

Colliers led a coordinated national process, ensuring alignment across stakeholders through consistent communication and a structured campaign. By engaging the right purchaser profile with the capability to execute efficiently, the team delivered a seamless transaction within the expected timeline. The transaction achieved price maximisation and attracted over AUD $1 billion of active capital. The deal stands as one of Australia's largest core-plus logistics portfolio transactions of 2025, reinforcing Colliers' ability to deliver complex, large-scale outcomes across key industrial markets.

Colliers advises on strategic sale and management back transaction of Spanish hotel portfolio.

Confidential

Spanish Hotel Portfolio, Canary Islands, Tenerife, Spain

Buyer: Arcano Partners

Seller: Hyatt

Services provided: Sell-side advisory

Asset class: Hospitality

Rooms: 1,050 (3 hotels)

Unlocking value while securing operational continuity

Our Spanish hospitality team successfully advised Hyatt on the sale of a portfolio of three four-star hotels in Tenerife, comprising 1,050 rooms. The assets had previously been acquired, refurbished and repositioned under Hyatt's Alua brand, creating a strong, unified offering in one of Europe's leading resort destinations.

Following the initial decision by Blantyre to divest the portfolio in 2024, Hyatt strategically acquired the assets to safeguard its management position. In early 2025, Colliers was mandated to structure and execute a Sale and Management Back transaction, with the objective of unlocking value while securing long-term hotel management agreements across the portfolio.

Proactive origination and strategic execution

Colliers managed a competitive process that resulted in the acquisition of the portfolio by Arcano, alongside co-investors, through a dedicated investment vehicle. The transaction was underpinned by the successful negotiation of long-term hotel management agreements, ensuring continued operation under the Hyatt brand and alignment between operator and investor.
A key focus throughout the process was achieving agreement on pricing, as well as aligning all parties on a comprehensive Property Improvement Plan designed to reposition the assets over the coming years. Arcano's strategic appetite for a large-scale value-add opportunity in the Canary Islands, combined with a mid- to long-term investment horizon, made them the ideal partner. The result was a carefully structured transaction that balanced immediate value realisation with long-term asset enhancement.

Delivering results globally

The following pages showcases a selection of our key deals from the past three years across the major asset classes.

Click on the images to the right to view our track record.

All deal prices are approximate and are in local currency.

Office

Industrial & Logistics

Residential / Multifamily

Retail

Hospitality

Data Centres

Development Land

Mixed Use

Debt & Equity

GLOBAL TRACK RECORD

All deal prices are approximate and are in local currency.

OFFICE

GBP £1.21 billion

5 Broadgate, London | UK
Buyer: National Pension Service
Seller: CK Asset Holdings Ltd

CAD $1.2 billion

The Post, Downtown Vancouver | Canada
Buyer: Confidential
Seller: Confidential

CAD $1.2 billion

Royal Bank Plaza, Toronto | Canada
Buyer: PonteGadea
Seller: CPPIB / Oxford Properties

KRW ₩1.03 trillion

Signature Tower | South Korea
Buyer: KB Asset Management
Seller: IGIS Asset Management

KRW ₩895.3 billion

D-Tower Donuimun, Seoul | South Korea
Buyer: NH REITs Management
Seller: Mastern Investment Management

KRW ₩850 billion

Samsung SDS Tower, Gangnam Business District, Seoul | South Korea
Buyer: KB Asset Management
Seller: Ryukyung PSG Asset Management

KRW ₩897.1 billion

SI Tower, 679-4 Yeoksam-Dong, Seoul | South Korea
Buyer: IGIS Asset Management & KTCU
Seller: KB Asset Management

AUD $600 million

Health Translation Hub, Randwick Health & Innovation Precinct, NSW | Australia
Buyer: ISPT (Fund through partner)
Seller: Plenary (Developer)

KRW ₩674.4 billion

KDB Life Insurance Building, 45 Dongja- Dong, Seoul | South Korea
Buyer: CJ Olive Young
Seller: KB Asset Management

GLOBAL TRACK RECORD

All deal prices are approximate and are in local currency.

OFFICE

NZD $535 million

50 Albert Street, CBD, Auckland | New Zealand
Buyer: PAG
Seller: Mansons TCLM

AUD $460 million

388 George Street, Sydney | Australia
Buyer: UOL Group Limited & Singapore Land Group Limited
Seller: Investa

KRW ₩479 billion

Namsan Green Building, Seoul | South Korea
Buyer: IGIS Asset Management (KKR / Share Deal)
Seller: IGIS Asset Management

EUR €460 million

Sequana Tower, Paris | France
Buyer: Valesco Group
Seller: Accor

CAD $380 million

121 King St. West, Downtown Toronto, Ontario | Canada
Buyer: Crestpoint Real Estate Investments
Seller: BentallGreenOak

AUD $383 million

750 Collins Street, Melbourne VIC | Australia
Buyer: TrustCapital Advisors
Seller: GPT

KRW ₩328 billion

T412 Building, Seoul | South Korea
Buyer: Allerman
Seller: Hanwha Asset Management

EUR €315 million

Office Portfolio, Madrid | Spain
Buyer: Prallariz
Seller: Inmobiliaria Colonial

AUD $305 million

23 Furzer Street, Philip ACT | Australia
Buyer: LDR Capital
Seller: Mirvac (MPT)

GLOBAL TRACK RECORD

All deal prices are approximate and are in local currency.

OFFICE

AUD $302.5 million

5 Martin Place, Sydney | Australia
Buyer: Cbus Property
Seller: Dexus

KRW ₩490 billion

Seoul City Tower, Jung-gu, Seoul | South Korea
Buyer: IGIS Asset Management
Seller: Koramco REITs Management & Trust

RMB ¥2.87 billion

Shanghai Kaisa Financial Centre, Pudong, Shanghai | China
Buyer: Zhonggu Shipping
Seller: Kaisa, China Life Investment

EUR €270 million

Rossio, Cologne | Germany
Buyer: City of Cologne
Seller: Strabag & ECE Group

AUD $293.1 million

1 Margaret Street, Sydney | Australia
Buyer: Quintessential
Seller: Dexus

GBP £247.5 million

33 Horseferry Road, London | UK
Buyer: Lembaga Tabung Haji
Seller: Sinar Mas Land

EUR €222 million

Stortorvet 7, Oslo CBD | Norway
Buyer: KLP Eiendom AS
Seller: Schage Eiendom AS

USD $210 million

601 S. Figueroa Street, Downtown Los Angeles | U.S.
Buyer: Uncommon Developers
Seller: Brookfield AM

SGD $218.4 million

The Shugart, 26 Ayer Rajah Crescent | Singapore
Buyer: CapitaLand Ascendas REIT
Seller: Seagate Technology LLC

GLOBAL TRACK RECORD

All deal prices are approximate and are in local currency.

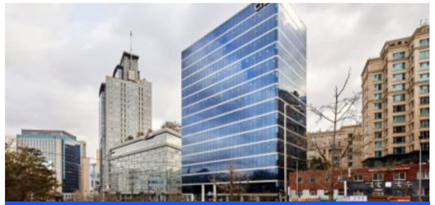
OFFICE

KRW ₩206.8 billion

Crystal Square, Seoul | South Korea
Buyer: LB Investment Management
Seller: Capitaland (Abrdn)

GBP £162 million

11-12 St James's Square SW1, London | UK
Buyer: Ellison Family (Oracle)
Seller: Chinese Estates



KRW ₩167.3 billion

Citibank Centre, Seoul | South Korea
Buyer: Keppel Capital
Seller: CapitaLand Investment & NPS

USD $159 million

655 Madison Avenue, New York City, New York | U.S.
Buyer: Extell
Seller: Williams Equities & Jamestown

USD $156 million

Huntington Tower, Downtown Detroit | U.S.
Buyer: Confidential
Seller: The Herrick Co.

USD $147.8 million

707 Wilshire Boulevard, Los Angeles, California | U.S.
Buyer: Carolwood LP, Daniel Abrams and Adam Tischer
Seller: Shorenstein

GBP £135 million

14 St George Street, London | UK
Buyer: Oval Real Estate
Seller: Chinese Estates

EUR €100 million

Njalsgade 17-21, Copenhagen | Denmark
Buyer: PenSam
Seller: Alfa Development A/S

CNY ¥662 million

Xinsi Tower, Shanghai | China
Buyer: Shanghai Trust & Shanghai Sunrock Capital
Seller: Caohejing Group

GLOBAL TRACK RECORD

All deal prices are approximate and are in local currency.

OFFICE

EUR €120 million approx.

New Babylon, The Hague | The Netherlands
Buyer: Capreon
Seller: PFA Pension and Hannover Leasing

EUR €103 million

101 New Cavendish Street, W1, London | UK
Buyer: Confidential
Seller: Confidential

USD $96 million

The XChange, Bedford, Massachusetts | U.S.
Buyer: Shorenstein, Tritower
Seller: Jumbo Capital

EUR €90+ million

Goya 14 Madrid Property, Madrid | Spain
Buyer: Pictet & Blasson Properties
Seller: GMP

HKD $354 million

United Centre, Admiralty | Hong Kong
Buyer: Hong Kong University of Science and Technology
Seller: Heichinrou Group HK

GLOBAL TRACK RECORD

All deal prices are approximate and are in local currency.

INDUSTRIAL & LOGISTICS

CAD $3 billion

Canadian Industrial Joint Venture | Canada
Joint Venture between: CPP Investments & Dream

EUR €1.47 billion

Nordic Logistics Portfolio | Sweden, Finland & Denmark
Buyers: Catena AB, Ontario Teacher Pension Plan & Fokus Nordic
Seller: Urban Partners

EUR €1.16 billion

Project APEX | Norway, Sweden, Germany, Netherlands, Belgium & Poland
Buyer: Logistea
Seller: KMC Properties

US ±$325 million

Corona Lakeside Logistics Centre, Inland Empire, California | U.S.
Buyer: Undisclosed
Seller: Kearny Real Estate Company

HKD $1.8 billion

LiFung Centre, 2 On Ping Street, Siu Lek Yuen, Shatin | Hong Kong
Buyer: JD Property
Seller: M&G Real Estate

USD $257 million

21600 Cactus Avenue, Riverside, California | U.S.
Buyer: Burlington Distribution
Seller: BlackRock Realty Advisors

USD $220 million

13000 Mission BLVD, Eastvale, California | U.S.
Buyer: NFI
Seller: Sares Regis Group

AUD $220 million

Kirby Industrial Portfolio, Sydney | Australia
Buyer: NashCap
Seller: Kirby Family

USD $202.1 million

Link IE 4-Pack, Inland Empire, California | U.S.
Buyer: Cabot
Seller: LINK Logistics

GLOBAL TRACK RECORD

All deal prices are approximate and are in local currency.

INDUSTRIAL & LOGISTICS

EUR €202 million

PJ TripleA, Firenze, Anagn & Anzola | Italy
Buyer: Stoneweg Bain Capital
Seller: Valtidone Logistics Development

AUD $216 million

Port Adelaide Distribution Centre | South Australia
Buyer: Centuria Capital Group
Seller: Quintessential

AUD $200 million

Minto Intermodal Facility, 9 Stonny Batter Rd, Sydney | Australia
Buyer: Goodman Group
Seller: Qube Holdings & ESR Group

AUD $200 million

Gold Coast Logistics Hub, Queensland | Australia
Buyer: Confidential
Seller: ESR & Logos

USD $175 million

Las Vegas Logistics Portfolio, 3837, 3717 Bay Lake Trail & 3200 East Gowan Road, Las Vegas | U.S.
Buyer: NorthPoint Development
Seller: Link Logistics

AUD $170.5 million

Stockland Portfolio, Sydney & Melbourne | Australia
Buyer: Cadence Property Group
Seller: Stockland

AUD $170 million

Sir Joseph Banks Corporate Park, Sydney | Australia
Buyer: Goodman Group
Seller: Dexus

USD $167 million

Keystone Industrial Port Complex, Pennsylvania | U.S.
Buyer: NorthPoint Development
Seller: U.S. Steel Real Estate

AUD $166.7 million

The Diverse 9 Portfolio, Sydney & Melbourne | Australia
Buyer: Confidential
Seller: Arrow Capital Partners

EUR €165 million

Colas Portfolio | France
Buyer: Atland, AB Sagax
Seller: Bouygues

GLOBAL TRACK RECORD

All deal prices are approximate and are in local currency.

INDUSTRIAL & LOGISTICS

EUR €142.7 million

7R Portfolio, Gdańsk, Poznań, Kielce, Kraków | Poland
Buyer: Investika & Bud Holdings
Seller: 7R

USD $140 million

Richmond Distribution Centre III, North Richmond, California | U.S.
Buyer: Reyes Holdings Affiliate
Seller: IPT - Black Creek

USD $133.4 million

Arrow Route Distribution Centre, Rancho Cucamonga, California | U.S.
Buyer: Confidential
Seller: Transwestern Development Group

EUR €128.4 million

Project Falcon, Vestre Vanemvei 15 & 40, Moss | Norway
Buyer: AXA IM
Seller: Fabritius Gruppen

EUR €117 million

The World Seafood Centre, Oslo Airport City | Norway
Buyer: Slate Asset Management
Seller: Oslo Airport City

SDG $121.1 million

51 Tuas View Link | Singapore
Buyer: PGIM Real Estate & North Star Capital
Seller: Far East Organization

USD $107.2 million

Imeson Park South - Building E, Jacksonville, Florida | U.S.
Buyer: Interamerican Corporate Services LLC
Seller: VanTrust Real Estate

EUR €104.5 million

LogPark Leipzig, Saxony | Germany
Buyer: HIH Real Estate & Partners Group
Seller: Demire & M1 Beteiligungs GmbH

USD $102 million

I-64 Commerce Centre, Shelbyville, Kentucky | U.S.
Buyer: W.P. Carey Inc.
Seller: Flint Development

All deal prices are approximate and are in local currency.

INDUSTRIAL & LOGISTICS

AUD $102.5 million

Yatala Distribution Centre, 14 Dixon Street, Brisbane & The Gold Coast | Australia
Buyer: KM Property Funds
Seller: Stockland

AUD $101.8 million

Gateway Industrial Estate, Sydney | Australia
Buyer: Arrow Capital Partners
Seller: ESR Australia

EUR €100 million

Javelin Portfolio, The Midlands | UK
Buyer: GIC via P3 Logistic Parks
Seller: SEGRO

EUR €100 million

Lindu Portfolio, Copenhagen | Denmark
Buyer: Blackstone
Seller: JV between Pictet Alternative Advisors & Brunswick Real Estate

EUR €100 million

Tychy & Bieruń Park | Poland
Buyer: Hillwood
Seller: DEKA

USD $100 million

West Valley Logistics Centre, Walnut, California | U.S.
Buyer: Pleaser USA Inc
Seller: CapRock Partners

EUR €96.4 million

Project Purple, Greater Copenhagen | Denmark
Buyer: Blackstone
Seller: AKF

USD $94.1 million

521 Exchange Way, Commercial Point, Ohio | U.S.
Buyer: W.P. Carey Inc.
Seller: VanTrust

GBP £75 million

Sainsbury's Distribution Centre, Haydock | UK
Buyer: Tritax Big Box REIT
Seller: Confidential

GLOBAL TRACK RECORD

All deal prices are approximate and are in local currency.

RESIDENTIAL / MULTIFAMILY

CAD $920 million

Development Club Deal Fund, Greater Toronto Area | Canada
Client: Fitzrovia

CAD $740 million

Canadian MHC Portfolio | Canada
Buyer: TPG Real Estate
Seller: CAPREIT

RMB ¥945 million

L Apartment 46, Qiantan CBD, Shanghai | China
Buyer: Institutional Investor
Seller: Lujiazui Group

EUR €643.3 million

NREP Residential Portfolio, Copenhagen & Aarhus | Denmark
Buyer: Orange Capital Partners / GIC
Seller: NREP

EUR €350 million

Wasserstadt Mitte, Berlin | Germany
Buyer: Quantum AG
Seller: ADLER Real Estate AG

EUR €286.5 million

Project Legacy, Greater Oslo & Bergen | Norway
Buyer: TPG Real Estate
Seller: CAPREIT

AUD $277.3 million

21-53 Hoddle Street, Yarra, Melbourne | Australia
Buyer: Greystar & CDPQ
Seller: UEM Sunrise

EUR €270 million

WELFENGARTEN, Munich | Germany
Buyer: Quantum Immobilien AG
Seller: Bayerische Hausbau RE

USD $205.5 million

Residences at Vinings Mountain, Atlanta, Georgia | U.S.
Buyer: RPM Living
Seller: Hamilton Zane

All deal prices are approximate and are in local currency.

RESIDENTIAL / MULTIFAMILY

CAD ~$155 million

Residential Joint Venture, Kitchener, Toronto & Victoria | Canada
Client: Starlight Investments
Seller: BentallGreenOak

USD $151 million

The Aviary Apartments, Henderson, Nevada | U.S.
Buyer: TM Equities
Seller: Wolff Company

JYP ¥16 billion

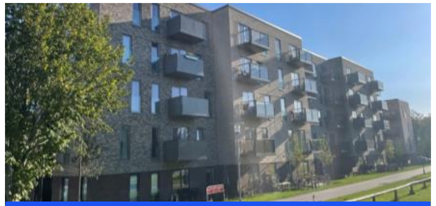
Multifamily Portfolio, Tokyo | Japan
Buyer: Gaw Capital / Qatar Investment Authority
Seller: Creal Partners

USD $143.5 million

1250 Lakeside, Sunnyvale, California | U.S.
Buyer: Essex Property Trust
Seller: City Developments Limited

GBP £139.5 million

St James House, Bristol | UK
Buyer: CIM Bristol Holdings Limited
Seller: Olympian Homes Limited



EUR €129 million

Project Fairy Tale | Denmark
Buyer: OCP & GIC
Seller: Ares

GBP £120.5 million

Project Nexus, Leeds & York | UK
Buyer: Cain International
Seller: Olympian 2

JYP ¥12.5 billion

Multifamily Portfolio, Tokyo | Japan
Buyer: Singapore Family Office
Seller: Japanese developers

EUR €100 million

Project Pikolín, Valdebebas, Madrid | Spain
Buyer: M&G European Property Fund
Seller: Via Ágora

USD $82.2 million

Market Street Village, San Diego, California | U.S.
Buyer: BDP Impact
Seller: Equity Residential

GLOBAL TRACK RECORD

All deal prices are approximate and are in local currency.

RETAIL

AUD $2.2 billion

Pacific Fair QLD & Macquarie Centre, NSW | Australia
Buyer: Cbus Property, UniSuper & AMP Capital
Seller: AMP Capital Retail Trust

AUD $1 billion

Pacific Portfolio | Australia
Buyer: QIC
Seller: Private Family

AUD c.$900 million

Westpoint Shopping Centre & Kmart Blacktown, Sydney | Australia
Buyer: Haben & Hines
Seller: QIC

EUR €582 million

Project Magasin, Copenhagen | Denmark
Buyer: EMIL Retail Holdings ApS
Seller: ATP & PensionDanmark

AUD $525 million

Top Ryde City Shopping Centre, Sydney | Australia
Buyer: MA Financial JV Keppel REIT
Seller: Receivers

AUD $482 million

Cockburn Gateway & Belmont Forum, Perth | Australia
Buyer: The GPT Group
Seller: Perron Group

AUD $465 million

Midland Gate Shopping Centre, Perth | Australia
Buyer: Fawkner Property & PAG
Seller: Vicinity Retail Partnership & Commonwealth Bank Group Super

AUD $440.5 million

Woodgrove Shopping Centre & Coburns Central | Australia
Buyer: Assembly Funds Management
Seller: QIC

AUD $390 million

Cairns Central, Queensland | Australia
Buyer: Fawkner Property
Seller: Lendlease

AUD $385 million

Northland Shopping Centre, Melbourne | Australia
Buyer: Nikos Property Group
Seller: GPT

GLOBAL TRACK RECORD

All deal prices are approximate and are in local currency.

RETAIL

AUD $315 million

Stockland Glendale, NSW | Australia
Buyer: IP Generation
Seller: Stockland

EUR €270 million

Forum Gdańsk | Poland
Buyer: NEPI Rockcastle
Seller: Blackstone

KRW ₩243.5 billion

Megabox Square, Seongsu-dong, Seoul | South Korea
Buyer: Krafton
Seller: JoongAng Multiplex Development

AUD $210 million

Ashfield Mall, Sydney | Australia
Buyer: Mintus
Seller: Abacus Property Group & ISPT

SGD $208 million

Wisteria Mall | Singapore
Buyer: Schroders
Seller: BBR Holdings

AUD $180 million

Plumpton Marketplace, Sydney | Australia
Buyer: Confidential
Seller: Lendlease on behalf of a separate mandate client

DKK 1.04 billion

Royal Arena | Denmark
Buyer: Live Nation
Seller: Københavns Kommune og Realdania

EUR €115 million

Prime Retail Portfolio | Sweden
Buyer: Svenska Handelsfastigheter
Seller: Partners Group/Brunswick

EUR €90.7 million

Sørlandssenteret, Kristiansand | Norway
Buyer: Olav Thon
Seller: DNB Liv

Confidential

The Crossing at Saratoga Springs | U.S.
Buyer: AEW
Seller: The Boyer Company

GLOBAL TRACK RECORD

All deal prices are approximate and are in local currency.

HOSPITALITY

EUR €430 million

Mare Nostrum Resort, Tenerife | Spain
Buyer: Spring Hotels
Seller: Brookfield

SGD $515 million

Orchard Hills | Singapore
Buyer: Boustead Projects
Seller: Administrators

SGD $280 million

Citadines Raffles Place, 86-88 Market St | Singapore
Buyer: BlackRock & YTL Corp
Seller: CapitaLand Integrated Commercial Trust & CapitaLand Development

AUD $215 million

InterContinental Double Bay, Sydney | Australia
Buyer: Confidential
Seller: Fridcorp & Piety Group

USD $201 million

Hilton Beijing Tongzhou | China
Buyer: Beitou Group
Seller: Greentown Development

AUD $192 million

Sheraton Grand Mirage Gold Coast | Australia
Buyer: Laundy & Karedis Group
Seller: The Star Entertainment Group & Partners

EUR €180 million

Future Mandarin Oriental, Mallorca | Spain
Buyer: Blasson Property Investments
Seller: Local Family and H10 Hotels

USD $160 million
(Sale & Refinancing)

Frenchman's Reef & Buoy Haus, USVI | Caribbean
Lender: Apollo Asset Management
JV Partner: Fortress Investment Group

CAD $160 million

Shangri-La Vancouver *(Future Park Hyatt)* | Canada
Buyer: Brookfield
Seller: Peterson Group JV Westbank

EUR €112 million
(Sale & Leaseback)

Emerald Hotel Portfolio, Rhodes & Crete | Greece
Buyer: Premia Properties REIC
Seller: Nordic Leisure Travel Group AB

All deal prices are approximate and are in local currency.

HOSPITALITY

CAD $110 million

The Hazelton Hotel, Toronto | Canada
Buyer: Private Investment Firm
Seller: First Capital

CAD $115 million

Sheraton Toronto Airport Hotel & Conference Centre, Toronto | Canada
Buyer: Private Investor
Seller: Larco Hospitality

JPY c.¥17 billion

Kyoto Hotel Portfolio | Japan
Buyer: Institutional Investors
Seller: Financial institution

HKD $953 million
To be converted to student accommodation

Hotel Cozi Oasiss | Hong Kong
Buyer: CR Longdation
Seller: Confidential

AUD $101 million

Rydges Sydney Harbour, 55 George Street, The Rocks, Sydney | Australia
Buyer: Crystalbrook Collection
Seller: New Landmark Hotels

CAD $100 million

80 Queen Street East *(Future AC Marriott)*, Toronto | Canada
Buyer: Sunray Group
Seller: St. Thomas Development Inc.

CAD $95.1 million

DoubleTree by Hilton Montréal | Canada
Buyer: Artifact Group JV KingSett Capital
Seller: Pandox AB

GBP £90 million

Dilly Hotel, 21 Piccadilly, London | UK
Buyer: Fattal Hotels
Seller: Archer Hotel Capital

CAD $80 million

InterContinental Montréal | Canada
Buyer: Groupe Mach
Seller: Pandox AB

Confidential

Bisha Hotel *(now Luxury Collection)*, Toronto | Canada
Buyer: Sunray Group
Seller: Lifetime Developments and INK Entertainment

All deal prices are approximate and are in local currency.

DATA CENTRES

RMB ¥1.8 billion

PDG SH1 Shanghai Data Center, Shanghai | China
Buyer: AIA Group Ltd (HKG) & Suzhou Xinlian Holdings
Seller: Princeton Digital Group

EUR €230 million

Data Centre, Aragon | Spain
Buyer: Best Wonder Business (BWB)
Seller: Confidential

Confidential

Nabiax Data Centres Corporate Deal, Madrid, Barcelona | Spain
Buyer: Aermont Capital LLP
Seller: Asterion Industrial Partners

Confidential

Project Polaris, Warsaw | Poland
Share deal for the development of a Data Center project
Buyer: Ferrovial Group
Seller: Confidential

GLOBAL TRACK RECORD

All deal prices are approximate and are in local currency.

DEVELOPMENT LAND

INR ₹7000 crores

105 Acres Freehold Land, North Hinjewadi, Pune | India
Developers: Hiranandani Communities & Krisala Group

USD $240 million

Formula 1, Las Vegas, Nevada | U.S.
Buyer: Liberty Media Corporation
Seller: Nevada Development Associates, L.P.

TWD $5.3 billion

Radium Group Industrial Site, Taoyuan | Taiwan
Buyer: Taishin Life Insurance
Seller: Radium Life Tech Co Ltd

JPY ¥23 billion

Roppongi 4 Chome PJ | Japan
Buyer: ACA Inc.
Seller: PAG

KRW ₩285 billion

Munjeong Plaza, Seoul | South Korea
Buyer: Dong Hoon
Seller: KT Investment Management

AUD $220 million

215 Centre Dandenong Road, Melbourne | Australia
Buyer: Satterley Property Group
Seller: AustralianSuper

KRW ₩255.7 billion

Donghwa Building, Seoul | South Korea
Buyer: JB Financial Group
Seller: Mastern Investment Management

JPY ¥23.1 billion

Commercial Land, Roppongi 4-Chrome, Tokyo | Japan
Buyer: ACA
Seller: PAG

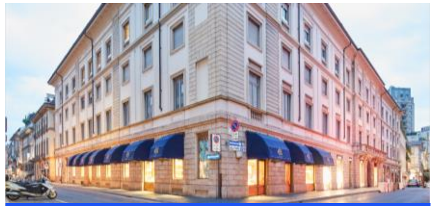
TWD $2.9 billion

Land, Xinzhuang District, Taipei | Taiwan
Buyer: Telin Construction
Seller: Confidential

GLOBAL TRACK RECORD

All deal prices are approximate and are in local currency.

MIXED USE



EUR €1.1 billion

Reale Compagnia Portfolio | Italy
Buyer: Blackstone
Seller: Reale Compagnia

EUR >€700 million

FÜNF HÖFE, Munich| Germany
Buyer: Private Family Office
Seller: Union Investment Real Estate

RMB ¥3.04 billion

Great Wall Finance Centre, Shanghai | China
Buyer: Hong Kong Shanghai Alliance Group
Seller: Confidential

GBP c.£300 million

The Lotus Portfolio *(Part of the Langham Estate),* London, W1 | UK
Buyer: Elliott Management & Oval Real Estate
Seller: The Langham Estate (Samuel Tak Lee)

SGD $515 million

28 & 30 Bideford Road | Singapore
Buyer: Boustead Projects & JV Partners
Seller: The Liquidators of SC AETAS Holdings Pte Ltd

EUR €206 million
(50% fund share)

Sapphire Portfolio, Rome | Italy
Buyer: COIMA
Seller: Zurich/Morgan Stanley

AUD $422 million

101 Miller Street, North Sydney | Australia
Buyer: CapitaLand
Seller: Nuveen Real Estate

EUR €297 million

Galleri K, Copenhagen | Denmark
Buyer: Jeudan
Seller: Aviva

GLOBAL TRACK RECORD

All deal prices are approximate and are in local currency.

MIXED USE

EUR €280 million

Vasahuset, Stockholm | Sweden
Buyer: Folksam
Seller: DNB

RMB ¥2.8 billion

Nanjing IFC | China
Buyer: Shui On Land and Grosvenor
Seller: Confidential

GBP £112 million
(Sale and leaseback)

Cody Technology Park, Farnborough | UK
Vendor: QinetiQ
Purchaser: Tristan and XLB

DKK 820 million

PFA City-portfolio | Denmark
Buyer: Jeudan A/S
Seller: PFA Ejendomme Lav

HKD $650 million

Park Aura, Tin Hau | Hong Kong
Buyer: Longling Limited
Seller: H Development Holdings Limited

KRW ₩182.5 billion

Noudit Seoul Forest, Seoul | South Korea
Buyer: 111 Percent
Seller: IGIS Asset Management

HKD $1.08 billion

Queen's Road Centre, Central | Hong Kong
Buyer: Silver Net Limited and First Melody Limited
Seller: Confidential

KRW ₩153 billion

Dosan 150 Building, 6-2 Nonhyeon-Dong, Seoul | South Korea
Buyer: Jungseok Enterprise
Seller: Mastern Investment Management

GLOBAL TRACK RECORD

All deal prices are approximate and are in local currency.

DEBT & EQUITY

USD $1.2 billion

Grand Canyon University, Phoenix, Arizona | U.S.
Client: Grand Canyon University
Refinanced by: Barclay

USD $1.2 billion
Refinancing, 350 loan portfolio

National Loan Portfolio | U.S.
Client: Global Hedge Fund
Seller: Super Regional Bank Syndicate

USD $550 million

Transpod Line, Alberta | Canada
Client: Transpod
Investors: Broughton Capital Group & Cerieco

USD $350 million
(Refinancing)

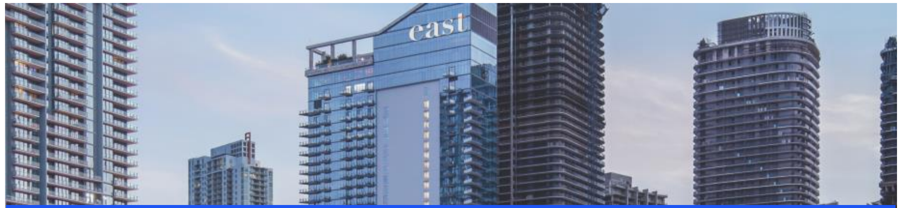
Strategic Hotels Portfolio, New York, San Francisco, Washington D.C. | U.S.
Lender: CMBS
Seller: Strategic Hotels & Resorts, Dajia Insurance

EUR €270 million

CBD Office Portfolio, Madrid | Spain
Client: Torre Rioja (Spanish Family Office)
Lender: Confidential

USD $192.5 million

Construction Financing (Life Sciences), Somerville, Massachusetts | U.S.
Owner: North River Leerink
Lender: Square Mile Capital Management



USD $185 million
(Cash-out refinancing)

EAST Miami Hotel, Miami, Florida | U.S.
Lender: Deutsche Bank & KSL Mezzanine
Seller: Trinity Investments, Certares

GBP £185 million

McLaren Campus (Office), Surrey | UK
Owner: U.S. REIT
Lender: Confidential

GLOBAL TRACK RECORD

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DEBT & EQUITY

EUR €180+ million

Project Primaris (Multifamily) | Finland
Owner: Nordea
Lender: eQ Residential Funds

GBP £168 million

UK Regional Mixed Portfolio refinancing (Office & Industrial)| UK
Owner: FI Real Estate Management Ltd
Lender: Confidential

USD $148 million

Construction Financing (Multifamily), Miami, Florida | U.S.
Owner: MG Developer & Baron Property Group
Lender: Post Road Group

USD $145 million

Altitude Business Park (Industrial), Chino, California | U.S.
Owner: Blackstone & Link Logistics
Lender: Heitman

USD $136 million

The Beck (Multifamily), Haverhill, Massachusetts | U.S.
Owner: The Procopio Companies
Lender: Needham Bank & Boston Andes Capital

CAD $100 million
(Planning to invest over the next 5 years)

Greater Toronto Residential Development (Multifamily) | Canada
Buyer: Hankyu Hanshin Properties
Partner/Developer: Graywood Developments

USD $76.2 million

Cochecho Waterfront (Multifamily), Dover, New Hampshire | U.S.
Owner: Cathartes
Lender: Confidential

USD $66 million

Aspire Apartments (Multifamily), Westminster, Colorado | U.S.
Borrower: Sherman and Associates
Lender: Greystar

GBP £52 million

Swiss Ski Resort | UK / Switzerland
Owner: Confidential
Lender: Confidential

Confidential
(Cash-out refinancing)

Cambridge Beaches Resort & Spa | Bermuda
Buyer: Confidential
Seller: Confidential

Global Capital Markets Leadership Team

Global Capital Markets

Luke Dawson
Head of Global & EMEA Capital Markets

Damian Harrington
Head of Research,
Global Capital Markets & EMEA

Alison Hunter
Head of Operations,
Global Capital Markets

APAC

Theo Novak
Managing Director, Capital Markets,
Asia Pacific

Canada

Lucas Atkins
President of Capital Markets,
Canada

U.S.

David Amsterdam
President, Capital Markets,
U.S.

Colliers

Accelerating success.